

100 Fastest-Growing Private Companies

Rank	Prior	Company Address Phone/fax Web site	Percent growth	Revenue: FY 2002 FY 2001 FY 2000	Staff: 2002 2001 2000	Profit margin	Startup funding	Business description	Top executive(s) Year founded
1	NL	NexTag Inc. 1300 S. El Camino Real, Ste. 201, San Mateo 94402 (650) 645-4700/(650) 341-3779 www.nextag.com	3,233.8%	\$12,354,093 \$2,187,872 \$370,572	35 17 21	NR	\$12.8M	Online comparison shopping	Purnendu Ojha CEO 1999
2	NL	MegaPath Networks Inc. 6691 Owens Drive, Pleasanton 94588 (925) 201-2500/(925) 201-2550 www.megapath.net	583.6%	\$44,259,000 \$23,794,000 \$6,474,000	143 145 156	Loss	\$500,000	Broadband access	Harry Taxin CEO 1999
3	NL	Brightmail Inc. 301 Howard St., Ste. 1800, San Francisco 94105 (415) 905-5595/(415) 348-9636 www.brightmail.com	574.4%	\$11,053,334 \$6,185,067 \$1,638,907	96 90 85	11-15%	\$53M	Anti-spam software	Enrique Salem CEO 1998
4	NL	Allstar Oxygen Services Inc. * 1441 Franquette Ave., Ste. B, Concord 94520 (925) 288-8890/(925) 288-8899 www.allstaroxygen.com	468.0%	\$1,521,548 \$963,776 \$267,875	12 10 5	0-5%	\$700,000	Medical equipment	Michael Kuller President 1999
5	NL	Rainbow Waterproofing & Restoration Co. 51 Bluxome St., San Francisco 94107 (415) 543-2410/(415) 543-6609 www.rainbow415.com	402.9%	\$4,279,261 \$690,471 \$850,969	5 2 2	0-5%	0	Building restoration	Christopher Abell CEO 1927
6	1	Ellie Mae Inc. 4140 Dublin Blvd., Ste. 300, Dublin 94568 (925) 227-7000/(925) 227-9030 www.elliemae.com	387.3%	\$18,127,562 \$15,123,405 \$3,720,174	152 142 130	11 - 15%	\$2.5M	Internet connectivity	Sig Anderman CEO 1998
7	26	Olympic Funding Inc. 7139 Koll Center Pkwy., Ste. 100, Pleasanton 94566 (925) 462-7500/(925) 417-7150 www.ofloan.com	364.5%	\$31,351,087 \$18,631,415 \$6,749,072	225 100 50	6 - 10%	\$25,000	Mortgage loans	William Hogarty CEO 1991
8	6	PowerLight Corp. * 2954 San Pablo Ave., Berkeley 94702 (510) 540-0550/(510) 540-0552 www.powerlight.com	321.8%	\$41,232,264 \$28,314,243 \$9,775,997	95 86 23	11-15%	\$51,000	Solar energy products	Thomas Dinwoodie CEO 1991
9	NL	Valley Oak Systems Inc. 3189 Danville Blvd., Ste. 100, Alamo 94507 (925) 552-1650/(925) 552-1656 www.valleyoak.com	258.8%	\$7,225,610 \$5,265,439 \$2,013,896	42 29 17	6-10%	\$300,000	Management software	Randy Wheeler CEO 1994
10	NL	Integrity Sales Inc. * 18810 Parsons Ave., Castro Valley 94546 (510) 733-0540/(510) 733-0545 www.integritysales.com	249.8%	\$3,616,424 \$2,853,848 \$1,033,814	3 4 3	0-5%	NR	Computer reseller	Jacqueline McKaig President 1997
11	NL	Integrated Science Solutions Inc. * 1700 N. Broadway, Ste. 360, Walnut Creek 94596 (925) 979-1535/(925) 979-1434 www.iss-net.com	237.7%	\$3,309,061 \$2,715,437 \$979,805	33 25 14	0-5%	\$34,000	Science, engineering services	Cecilia McClay President 1999
12	NL	Suhr Risk Services 1338 Bayshore Highway, Burlingame 94010 (650) 342-9535/(650) 343-5491 www.insuhr.com	219.7%	\$7,974,476 \$5,432,365 \$2,494,416	50 33 16	NR	\$5,000	Insurance brokerage	John Suhr President 1906
13	2	InterVideo Inc. 47350 Fremont Blvd., Fremont 94538 (510) 651-0888/(510) 651-8808 www.intervideo.com	194.9%	\$45,494,000 \$33,763,000 \$15,426,000	197 156 142	16-25%	\$250,000	Digital video software	Steve Ro CEO 1998
14	NL	Electrochemical Design Associates Inc. * 2840 Seventh St., Ste. 101, Berkeley 94710 (510) 704-2941/(510) 848-1581 www.e-d-a.com	192.7%	\$5,242,185 \$1,930,846 \$1,791,159	26 14 14	6-10%	0	Technology	Stephen Clarke CEO 1994
15	5	California Home Loans 1600 South Main St., Ste. 300, Walnut Creek 94596 (925) 933-0400/(925) 933-0800	188.0%	\$3,801,749 \$2,193,340 \$1,320,251	34 28 17	16 - 25%	\$48,000	Real estate financing	Terry Davis President 1999
16	NL	Accela Inc. 4160 Dublin Blvd., Ste. 128, Dublin 94568 (925) 560-6577/(925) 560-6570 www.accela.com	182.1%	\$13,678,562 \$6,856,797 \$4,848,258	118 104 120	Loss	NR	Software	Robert Lee CEO 1999
17	NL	Stonetech Professional Inc. * 370 N. Wiget Lane, Ste. 200, Walnut Creek 94598 (925) 295-9700/(925) 295-9701 www.stonetechpro.com	162.5%	\$5,633,415 \$3,291,718 \$2,146,051	22 14 8	11-15%	\$3,000	Stone care products	Michael Guasch President 1997
18	NL	Starcom Software Inc. * 43018 Christy St., Fremont 94538 (510) 353-4055/ www.starcomcorp.com	154.1%	\$1,560,968 \$1,000,943 \$614,414	12 10 6	0-5%	\$20,000	IT services	Sunil Arora CEO 1998
19	NL	Headsets.com Inc. 1 Daniel Burnham Court, Ste. 310C, San Francisco 94109 (800) 450-7686/(800) 457-0467 www.headsets.com	151.2%	\$6,421,536 \$3,017,941 \$2,556,086	16 12 9	NR	\$40,000	Telephone headsets	Mike Faith CEO 1998
20	NL	InitiaTEK Inc. 2682 Bishop Drive, Ste. 220, San Ramon 94583 (925) 830-1170/(925) 830-1309 www.initiatek.com	139.8%	\$7,357,105 \$5,999,069 \$3,068,295	120 70 45	6-10%	NR	IT consulting	Philip Bowe CEO 1999
21	NL	ProActive Business Solutions Inc. 409 13th St., 15th Floor, Oakland 94612 (510) 302-0120/(510) 302-0126 www.proactiveok.com	134.8%	\$4,926,226 \$2,822,091 \$2,098,135	75 60 70	NR	\$1,000	Technical services	Deidre Towery CEO 1998
22	NL	JD Fine & Co. 179 Mason Circle, Concord 94520 (925) 521-3300/(925) 521-9090 www.softweargirl.com	131.3%	\$18,482,751 \$15,284,784 \$7,991,675	43 32 26	NR	\$75,000	Sleep wear	Dana Finegold President 1996
23	29	NorthStar Risk Management & Insurance Services * 1777 Botelho Drive, Ste. 360, Walnut Creek 94596 (925) 975-5900/(925) 975-5909 www.northstar-ins.com	129.2%	\$3,641,532 \$2,360,642 \$1,588,461	14 13 11	NR	\$150,000	Insurance	Charles Bates CEO 1993
24	NL	Fast Track Litigation Support LLC 436 14th St., Third Floor, Oakland 94612 (510) 834-9600/(510) 834-9601 www.ftls.com	128.0%	\$5,019,800 \$2,647,803 \$2,201,194	60 46 44	11-15%	0	Litigation support services	Patricia Nieuwenhuizen CEO 1993
25	25	Diversified Healthcare Services Inc. 2430 Camino Ramon, Ste. 200, San Ramon 94583 (925) 355-1426/(925) 328-1067 www.dhsl.com	119.5%	\$15,543,346 \$10,523,492 \$7,081,845	96 93 66	6-10%	\$10,000	Workers' compensation	Jorge Garratt CEO 1993

This List includes privately-held companies based in the following counties: Alameda, Contra Costa, Marin, San Francisco, San Mateo and the City of Palo Alto. NR = not reported. NL = not listed. Companies considered for this List must meet the following criteria: 1) Headquartered in the Bay Area. 2) Net revenue of more than \$200,000 in FY2000. 3) Independent, privately held corporation, proprietorship or partnership (not a subsidiary or division) through FY-end 2002.

Unless noted, all financial documents submitted by companies were verified by PricewaterhouseCoopers LLP. * Financial information verified by Friar, Harper & Arendt LLP.

Ranking based on percentage revenue growth from FY 2000 to FY 2002.

Researched by Viva Chan